



Haptix

Next Generation eXperience

We Create Next Generation Experience For Our Clients Today in CMS and e-commerce domain expertise based on Microsoft Technologies

Offshore Development & Outsourcing Software And Consulting Company Serving Business When It Comes To CMS and/or e-commerce



Contact: info@haptix.biz Phone: +91 (0) 92271 36319 Skype: [info.haptix](https://www.skype.com/en/contacts/info/haptix)



Introduction

- ▶ Offshoring offshore & outsourcing software development and consulting services based on Microsoft Technologies in CMS, E-Commerce and various domains
- ▶ Complete solutions CMS, E-Commerce and various domains to fulfill clients needs both today's and tomorrow's
- ▶ IT capabilities and infrastructure are essential for business to survive and thrive. Yet investment is prohibitive and in house resources rarely remain current
- ▶ HaptiX not only helping their client to develop a solution but anything to when it comes to Sitecore/.NET and also provide a corporate training to the right resource according to the need of their clients and make them work dedicatedly for their client in shorter time
- ▶ This is especially true in a location like India with its pool of well trained, English-Speaking and inexpensive specialists. Our right-shore model offers clients a balance combinational of local, national and international resource and support that allows them to maximize their IT capabilities
- ▶ One step solution provider of Sitecore in variations specialties such as Digital marketing, Sitecore foundry, Sitecore, Web Content Management, Customer Engagement Platform, E-Commerce Enterprise and many more.
- ▶ Our entry endeavor is in the direction of helping our customers streamline their operations in order, to take a full advantage of the upcoming technologies in Sitecore



Believe In



Quality

Clients from across the globe can be rest assured Regarding Industry standard quality at the most affordable rates!



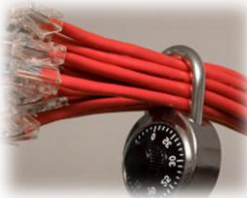
Reliability

When it comes to quality, consistency & responsibility, you can simply rely on Us! We provide 100% commitment for your Business growth & expansion.



Availability

We ensure to our clients for availability. You can reach to your team member anytime which develop reliability on us.



Security

With the process of monitoring, reviewing, maintaining, improving and analyzing; we develop high security and confidentiality on whatever we do!

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Recruitment

- ▶ NDA (Non Disclosure Agreement) is being signed by all existing and new employees with HaptiX for security reasons.
- ▶ Before hiring new employee on board, we follow:



- ✓ Background check
- ✓ Identity check
- ✓ Criminal history
- ✓ Employment history
- ✓ Education verification
- ✓ Thorough Technical Test

HR Policy

- ▶ At HaptiX, we follow policies as per industry standard.
- ▶ The work environment is highly friendly which turns into high retention ratio of employees



Key Approaches

Client Satisfaction



Quality Work



Close Engagement



Commitment



Client Retention



Partnership Models @ HaptiX



1. Your Own Development Hub

- ▶ Just create your virtual team and allow us to drive a development with your dedicated team.
- ▶ You can communicate with your developer anytime as they are dedicated completely.
- ▶ We ensure that all the phases of development, match with your exactly requirement, development will be get it done with good quality and on time exactly as it should be.
- ▶ We remain in background and you deal with your client directly. You are involved in the sales and delivery process. Once you finalize the project with your client, we begin the development process with you.
- ▶ Dedicated member will keep you fully informed of development progress. As per your requirement, As we appoint right candidate for you. A right candidate you can choose by taking his/her interview or we can select a best for your requirements and appoint at development center at HaptiX.
- ▶ We guaranteed you that we will never approach your client directly even after a contract end. Never! This is not at all our objective, our objective to simply help our clients like you in development of Sitecore/.NET Solution in various modules without knowing your clients with excellent quality and great support. In fact more value to be added to your business.
- ▶ For efficient communication we also use online collaboration platforms like Skype, Google Hangout for effective communication and structuring milestones that can be achievable.



Partnership Models @ HaptiX



2. Work Together

- ▶ Closely work together with you and your client and engage them.
- ▶ Development centre will be at HaptiX.
- ▶ For the initial information gathering, we as a partners provide you with several tools a formats for gathering the information well as if required.
- ▶ Take care of all the development phase and all the benefits you can avail mentioned in the 1st point.
- ▶ As mentioned in earlier, we ensure you that we will never approach your client



Partnership Models @ HaptiX



3. Lead Generation

- ▶ We welcome you with a lead, pass it to us and we can close the deal based on your reference.
- ▶ There is no operation interventions is required from you.
- ▶ Once we are able to sign up the contract, we will give you a percentage on the total billing which normally ranges from 8 to 15% on total billing.
- ▶ All the development will be done in HaptiX.
- ▶ We directly deal with your client to understand the requirement.
- ▶ Need to let us know your customer by offering through your Network.

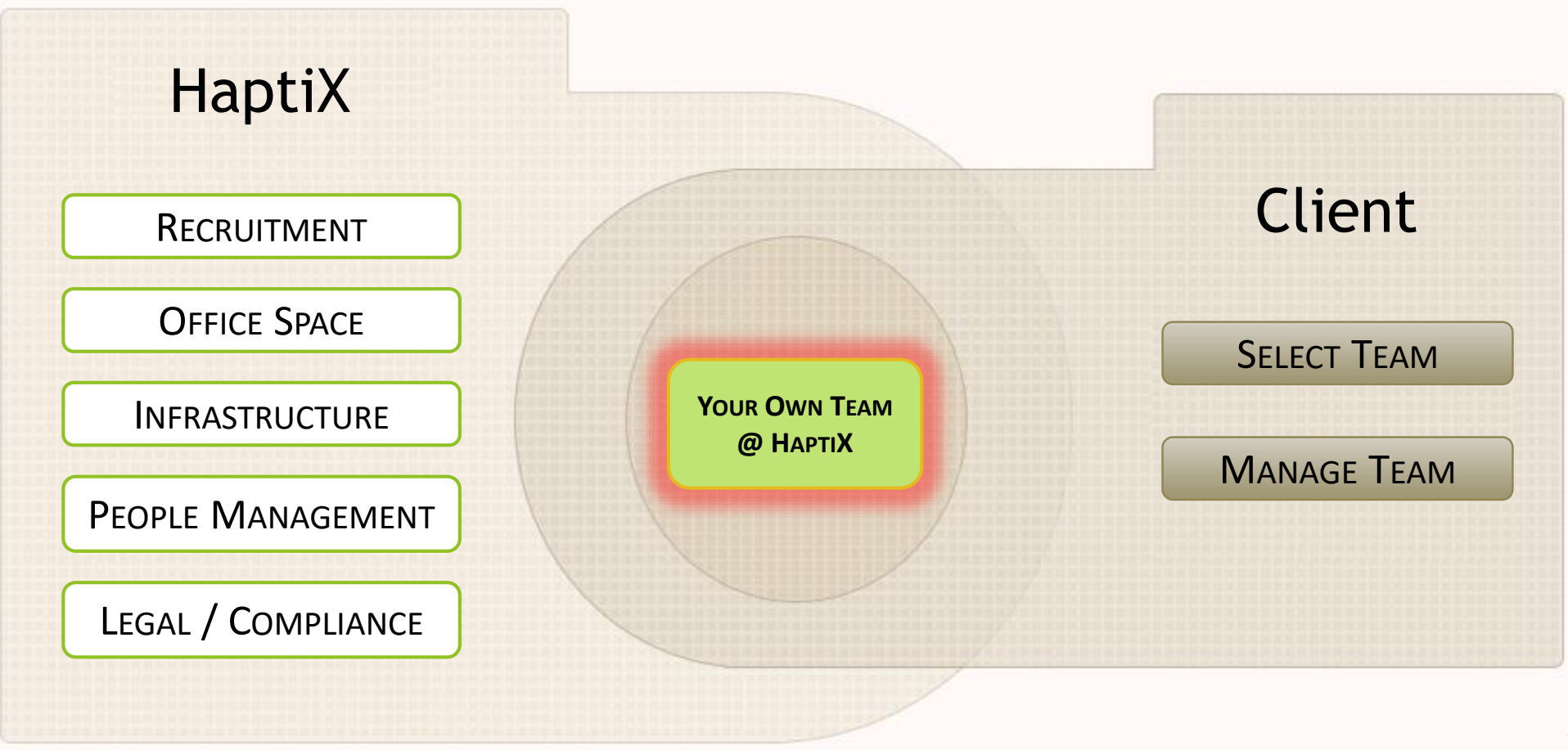


Dedicated Development Centre

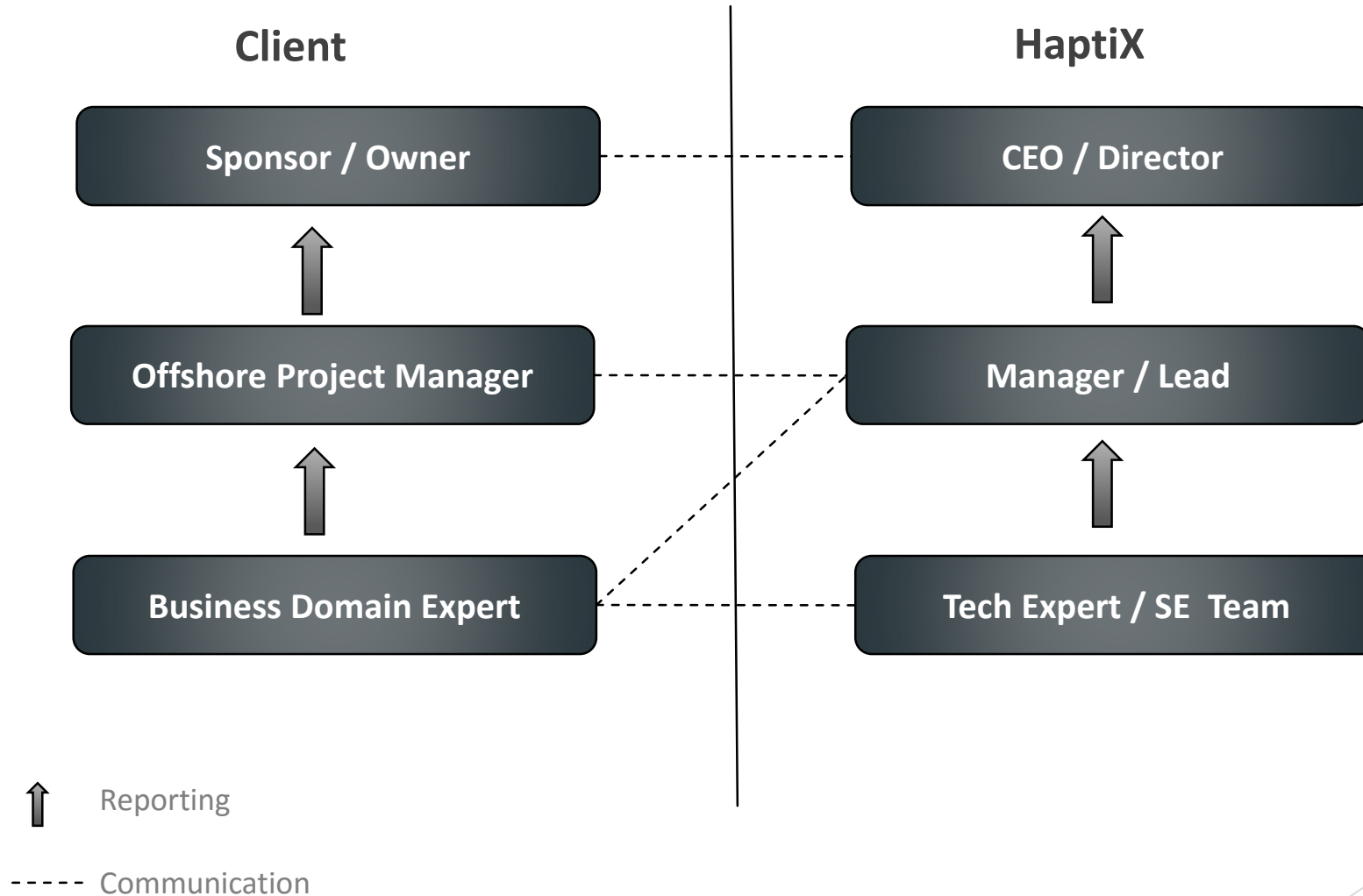


- ▶ Your own Team and infrastructure, you can reach them anytime
- ▶ Monitor every individual for quality and on time delivery with expected result
- ▶ Consultancy and training to the team to be provided by us
- ▶ Constant support in order to upgrade and downgrade team by us
- ▶ Provision of records of attendance for you
- ▶ Leave to be granted by you
- ▶ Easily knowledge transfer as per your company methodology e.g. Agile Scrum
- ▶ Extended Market Opportunity
- ▶ It's your development centre so your client will like they have their own team working remotely and its true

Operation Model



Work Methodology



Technologies Expertise



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Sitecore Expertise @ HaptiX



Web Content Management

Foundry - Multisite Management



Scale with new sites to new regions. Sitecore Foundry keeps up with your business growth.



E-Commerce



Digital Marketing



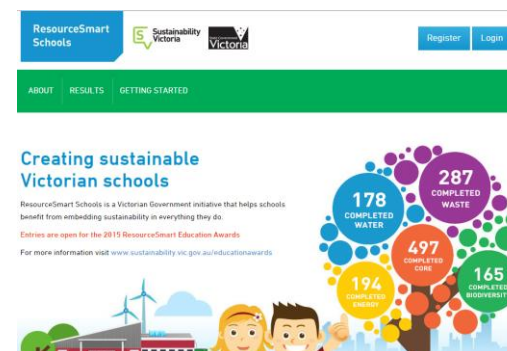
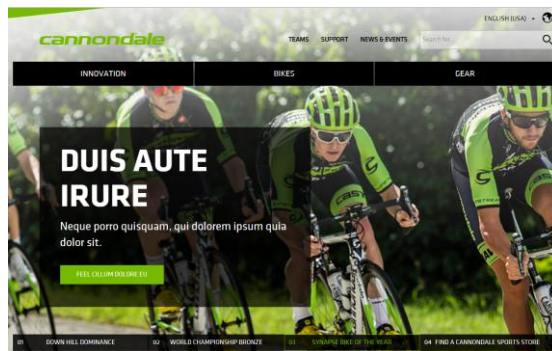
Clients



Team @ HaptiX



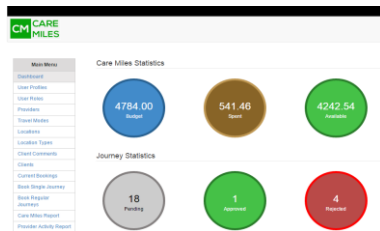
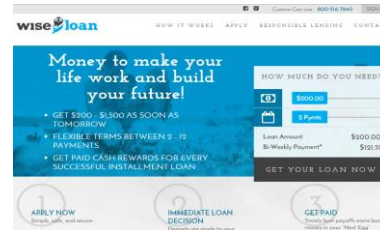
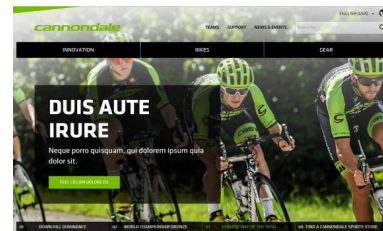
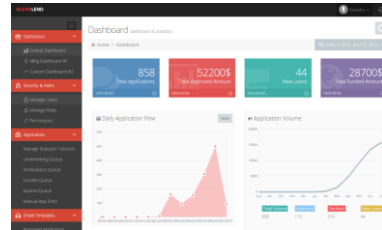
- ▶ Certified, Talented and experienced people in Sitecore and .NET technologies
- ▶ More than 5 years of working experience on Sitecore and 10 years of experience in .NET Technologies
- ▶ Dynamic and capable to adopt new technologies quickly
- ▶ Great Sitecore Deliveries



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Projects



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Why should you choose us?

- ▶ Cost Savings up to 70% on development
- ▶ On-Time Delivery
- ▶ No quality compromise
- ▶ Availability of real time monitoring
- ▶ Flexible pricing options
- ▶ Your own dedicated development center
- ▶ Transparent Development and resource allocation
- ▶ Understanding of requirements
- ▶ Quickly line-up resources to serve your business





Thank You

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